

From the Employers' Side of the Negotiating Committee  
c/o STC 1 King's Arms Yard, London. EC2R 7AF

**Mr Harry Lister**

UNISON,  
1st floor,  
Congress House,  
Great Russell Street,  
London WC1B 3LS

**Mr Glyn Baker**

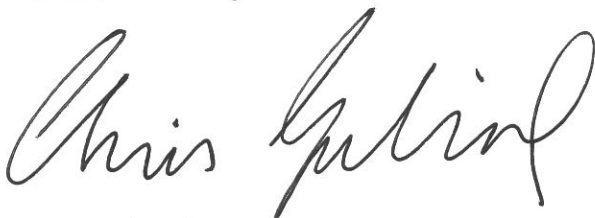
UNITE  
Division of Engineering,  
King's College London,  
The Strand,  
London WC2R 2LS

7 February 2012

Dear Glyn and Harry

The Employers wish to confirm to the membership that the Trades Unions, through the negotiating process, reached agreement on changes and assurances they had sought in response to the Employers' original proposals. Thus, the position reached at the last SAUL Negotiating Committee was that the Trades Unions considered that the negotiations they had entered into with Employers had been fully exhausted, resulting in the decision by both sides that a process of formal consultation should commence. It is accepted that the Trade Unions could not fully endorse the changes now subject of this formal consultation.

Yours sincerely

A handwritten signature in black ink, appearing to read "Chris Gosling". The signature is fluid and cursive, with the first name "Chris" written in a larger, more prominent script than the surname "Gosling".

**Chris Gosling**  
**Acting Chair of the Negotiating Committee**